

COMPANY PROFILE



www.banny.co.tz

2020



CONTACTS

**Banny Company Tz Ltd,
13th room, Mezzanine Floor,
NHC House, Samora Ave,
P.O.Box 22429,
Dar es Salaam, Tanzania.**

director@banny.co.tz

+255 755 049 955

+255 222 125 42

sales@banny.co.tz

+255 734 219 091

support@banny.co.tz

+255 734 219 092

info@banny.co.tz

website: banny.co.tz



HISTORY

Banny Company Tanzania Ltd is an IT based company located in Dar es salaam. Previously, the company was located in Arusha Tanzania. Since 2013 the company has widened its operations and became completely competent in designing various ICT infrastructures. The company solves both ICT hardware and software problems and has proven its excellence in performance through various projects. Although the company also deals with fire suppression systems, it is still capable of only up to medium-sized projects but struggles to extends that capability further and beyond.

Since 2019, Banny company has been looking forward to revolutionize in-house TV systems by investing in IPTV technology. The IPTV technology offers a variety of more features over the traditional system such as VoD, catch up, program recording and playback features to enhance video services in hotels, lodges, cinema halls, hospitals and other occasions with similar needs.

OUR VISION

Our vision is to become first in mind and first in choice to our customers, through delivering best performance of our services, innovation, technical support and reliable solutions.

OUR MISSION

Our mission is to deliver sustainable profitable growth by doing everything in our level best to ensure reliable, lasting results with responsible use of our resources and skills.

OUR GOALS

- To become leading supplier of ICT products and services in East Africa.
- Use our knowledge to assist and educate customers before, during and after the services.
- Reaching remote customers and provide them with appropriate services.

OUR CORE VALUE

In striving for excellence, the promise we make to our customers doesn't only apply to our reliable and innovative solutions but it also means we are dedicated to support every project from commencement, operations and beyond.

PRINCIPLES OF OUR WORK



Credibility



Focus



Safety

SECURITY CAMERAS (CCTV)

We sell and install CCTV cameras for security purposes. This service is provided to both home and office users depending on the requirements. CCTV cameras provided are analogy and IP based cameras. Usually, we recommend the best option to our customers based on their scenarios of coverage and security level required. Additionally, since all of our products are sourced from acknowledged manufacturers, cameras we use are of the best quality.

Also we provide services that allow our client to have remote control access of the installed CCTV as long as they have access to the internet with the user devices such as mobile phone, tablet etc.

We also offer advanced technology of surveillance system to enhance operator with smart features like Line Crossing, Region of interest (ROI), Automatic Number Plate Recognition (ANPR), People Counting, Heat Mapping, Real Time Face Recognition and PTZ Smart Tracking Configuration, etc.

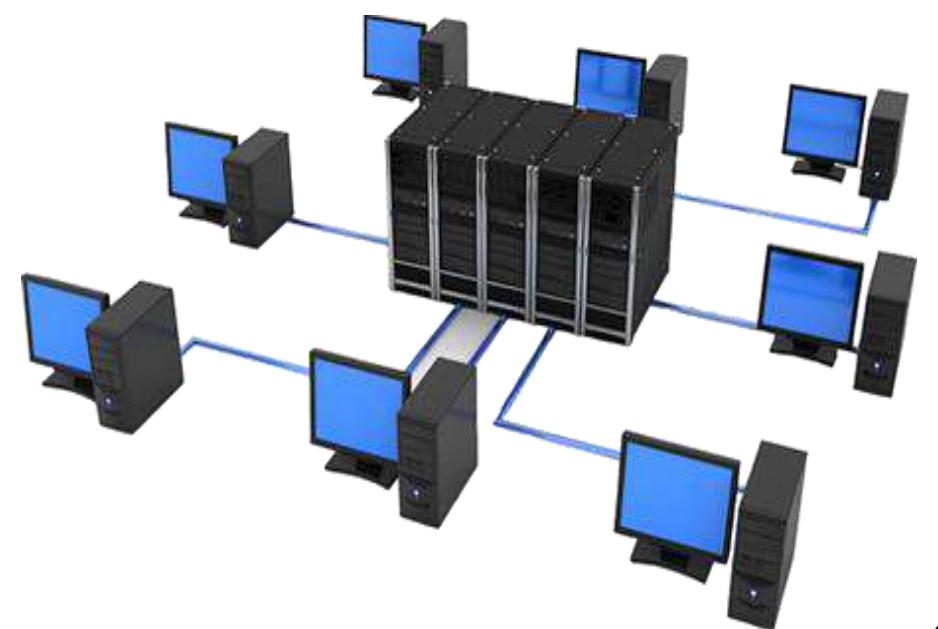


NETWORK DESIGNING AND IMPLEMENTATION

We sell all networking devices and materials as well as installation of the whole network infrastructure to our clients at any size. We advice our customers on best devices or materials as appropriate. We also provide network installation for homes and offices using both wired and wireless technology. We can set up sharing and security depending on the need.

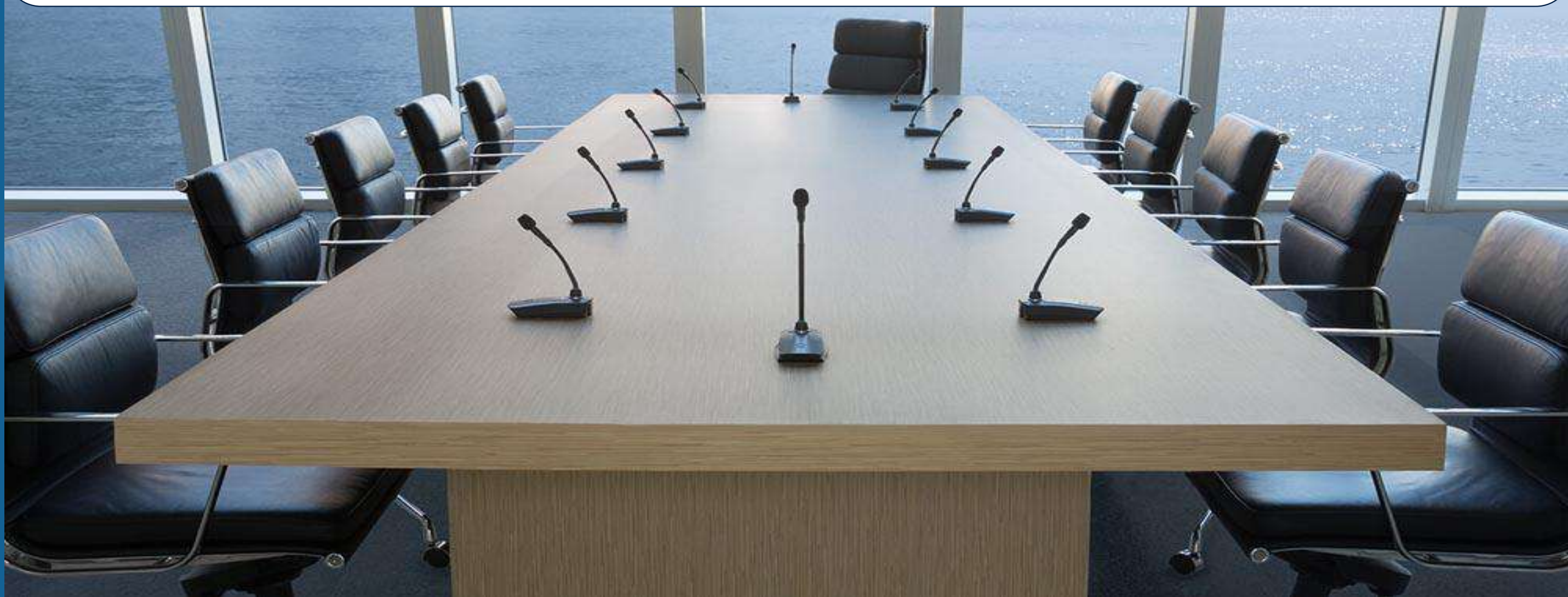
In networking, we deal with:-

- Wired and wireless network designing
- LAN designing and installation
- VPN and remote access solution
- Firewall installation and network security
- Configuration of various operation system functionalities
- Configuring and supporting CISCO networks or devices
- Long distance data transmission over fiber optics
- Analogy, IP PBX and phone configurations



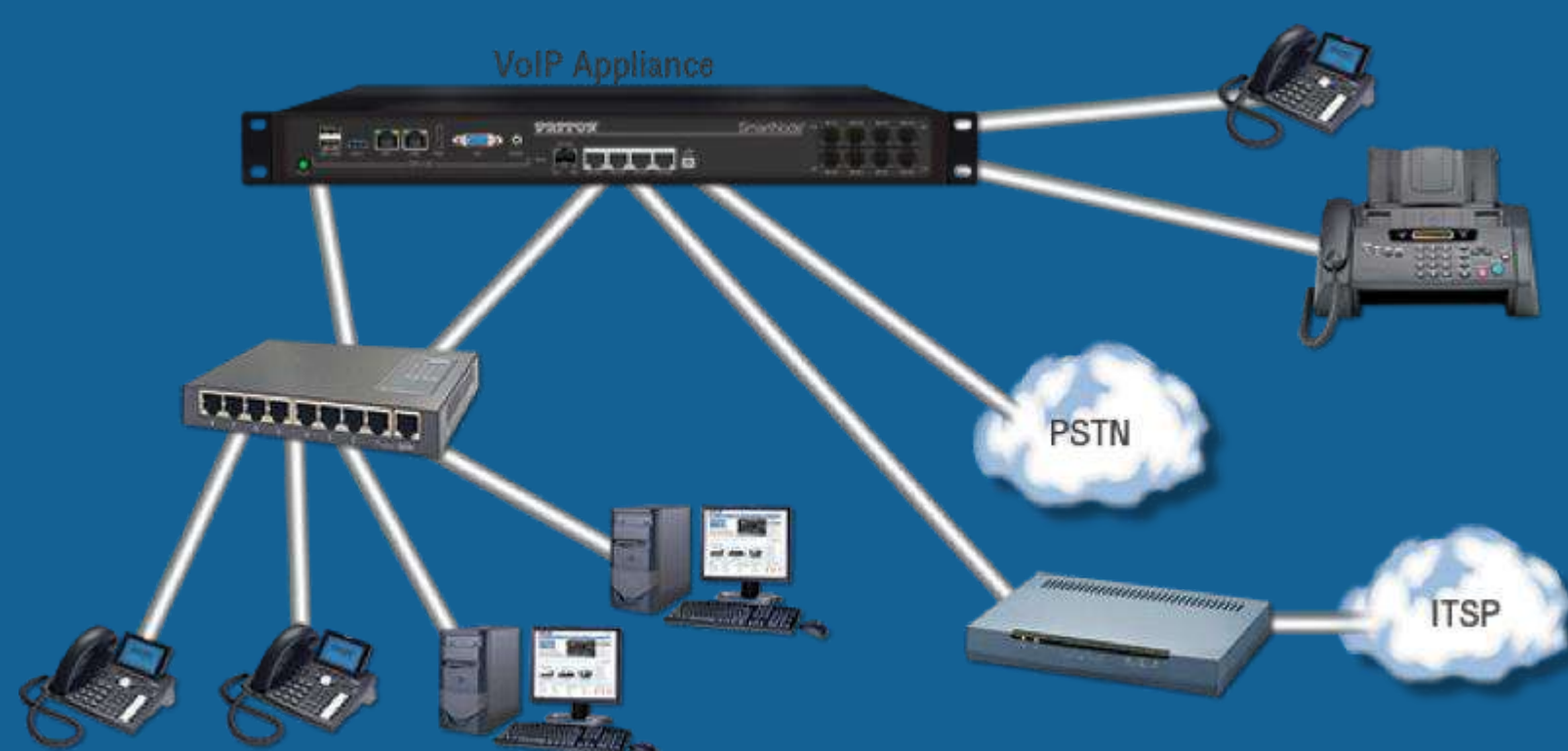
PUBLIC ADDRESSING (PA) / SOUND SYSTEMS

We also offer systems that many offices require to loud human voice in a public venue or conference rooms. We design, install, configure and sell public addressing devices like Speakers, Microphones, Amplifier's, Cabinets, Receivers etc.



TELEPHONE / IP PBX SOLUTIONS

We offer both analogy and VOIP solutions for corporate communication by selling, designing, and configuring PBXs and supporting devices such as gateways, SIP endpoints, etc. Also we integrate peripheral devices such as FAXs or even entirely analogy/IP integration.



AUTOMATIC GATE

We supply, install and repair automatic gates opener (Gate motor) of various power levels. These gates opener can be used in office, house or warehouse to facilitate easy opening and closing of the gates in any weather condition. Also it can be integrated with ANPR (Automotive Number Plate Recognition) cameras where by it can allow gate to open after capturing the number plate which was pre-registered in the system.



VIDEO AND AUDIO CONFERENCING

We also provide solutions by connecting offices via VIDEO and AUDIO CONFERENCING systems. We design and install smart audio and video conference devices from top manufactures for small to large size meeting rooms to archive meeting of high video and audio quality.



FIBER OPTIC TRANSMISSION

We also offer solutions of long distance data transmissions via fiber cables for both under ground and overhead across the United Republic of TANZANIA.

We provide varieties of services in fiber optic transmissions from design phase to the termination and testing of fiber prior to transmission. We are able to offer competitive prices due to our efficient labor practices and the acquired skills of our staff and field of management.

Under fiber optic transmission we do the following:-

- Fiber optic splicing
- Fiber repair and troubleshooting
- Transmission over fiber optic cable
- Cable pulling
- Trenching, backfill and installation of underground cable
- OTDR and power meter testing
- Complete installation and testing



ACCESS AND TIME ATTENDANCE

We advice our clients in the designing, installation, system updates and repairs according to customer needs relating to access controlling and time attendance systems.

On access control we offer a wide range of products and solutions designed for preventing unauthorized personnel or vehicles from entering designated areas. Clients can keep in advance the access records such as faces, card numbers, fingerprints, passwords, number plates, etc, for entrance matching.

Time attendance may facilitates the following in an organization:-

- Tracking employee hours
- Tracking wages paid
- Automating payroll processes
- Complying with government regulations
- Ensuring that employee receives compensation for overtime
- Minimizing errors in bookkeeping
- Breaking down processes and events into tables. graphs and charts



COMPUTER SALES AND REPAIR

We sell all kind of computers and repair them. We sell all brands of computers, all generations from the lowest price to the highest. We also sell computers for the special task such as gaming computers, designing computers etc.

All the computers sold by our company have product warranty. We have different kinds of customers like customers from neighboring countries.

Other customers includes government institutions which cover a large part of sales, private companies as well as students from colleges and universities . we provide repairs in computers sold from our company as the warrant describes, we repair computers which are sold by other companies.



KEY PERSONNEL

SHABAN ABASS
MTUNDA

COMPANY DIRECTOR

EDUCATION: DIPLOMA IN AUTOMOTIVE ENGINEERING

EXPERIENCE: ACTIVE SINCE 2011
(3 YEARS IN MECHANICS, REMAINING IN ICT)

COMPANY AFFILIATIONS

- 2011 - 2014 : ATLAS COPCO TANZANIA
- 2013 – *present* : BANNY COMPANY TANZANIA

JACOB JUSTINE
MOSHA

COMPANY DIRECTOR

EDUCATION: BACHELOR DEGREE IN MINING ENGINEERING

EXPERIENCE: ACTIVE: SINCE 2005

COMPANY AFFILIATIONS

- 2005 - 2006 : TANZANIA RESOLUTE
- 2013 – *PRESENT* : BANNY COMPANY TANZANIA

MTINDI AMAN
KABOUROU

TECHNICAL MANAGER

EDUCATION: BACHELOR DEGREE IN INFORMATION
TECHNOLOGY (BIT)

EXPERIENCE: ACTIVE SINCE 2007
SOFTWARE DEVELOPMENT ASSOCIATE
NETWORKING AND RDBMS EXPERT

COMPANY AFFILIATIONS

- UNIQUE ACADEMY
- BANNY COMPANY TANZANIA



KEY PERSONNEL

AWADH S AWADH

ACCOUNTANT

EDUCATION: ADVANCED DIPLOMA IN ACCOUNTANCY

EXPERIENCE: ACTIVE SINCE 2010

COMPANY AFFILIATIONS

- SAFARI CARE
- MABALA CONSTRUCTION
- BANNY COMPANY TANZANIA

ISSAC S. METTA

SENIOR SOFTWARE DEVELOPMENT PERSONNEL

EDUCATION: MASTER DEGREE IN INFORMATION AND COMMUNICATION ENGINEERING

EXPERIENCE: ACTIVE SINCE 2011

COMPANY AFFILIATIONS

- WUHAN RESEARCH INSTITUTE
- BANNY COMPANY TANZANIA

MUSSA FOKOYO

SERVICE TECHNICIAN

EDUCATION: DIPLOMA IN TELECOMMUNICATION ENGINEERING

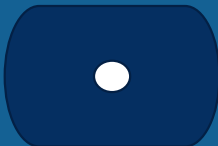
EXPERIENCE: ACTIVE SINCE 2012
CCNA SECURITY PERSONNEL
FIBER TRANSMISSION SPECIALIST

COMPANY AFFILIATIONS

- 2012 : TTCL
- 2014 - 2019 : CTV
- 2019 - *PRESENT* : BANNY COMPANY TANZANIA



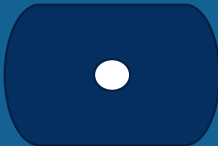
ADVISORY BOARD



ALLY JUMA MZEE
(Master’s Degree, Business Administration)



MORICE DAUDI TEGEJE
(PhD, ICT Engineering)



JUMA KHAMIS NKIGA
(Bachelor’s Degree, Electrical Engineering)



FARIJALI MWALIMU
(Master’s Degree, Business Administration)



IPILINGA P. E. PANYA
(Bachelor’s Degree, Law)



SOME OF OUR CLIENTS

01

MAGEREZA TANZANIA

02

UNIVERSITY OF DAR ES SALAAM

03

MINISTRY OF ENERGY TANZANIA

04

OPEN UNIVERSITY

05

TPA

06

MAKTECH TELECOMMUNICATION

07

SUMA JKT

08

JIZ TANZANIA

09

MHANDISI CONSULTANTS

10

KILINDI MUNICIPAL



TANZANIA



Certificate of Incorporation

Section 15
No **104271**

I HEREBY CERTIFY THAT
BANNY COMPANY (T) LIMITED

is this day incorporated under the Companies Act, 2002 and that the Company is Limited.

Given under my hand at Dar es salaam
this **02** day of **DECEMBER**
TWO THOUSAND AND THIRTEEN


Asst. Registrar of Companies

TANZANIA REVENUE AUTHORITY
ISO: 9001:2015 CERTIFIED

TAX CLEARANCE CERTIFICATE
(Issued Under Regulation 103 of Tax Administration (General) Regulations, 2016)

Licensing Authority, TIN/101-372-650
ILALA MUNICIPAL COUNCIL
MISSION STREET
P. O. Box 20950
DAR ES SALAAM

Tax Certificate Number:
151-0073-5963

Issuing Office: Arusha
Telephone: 027-2502945
Date of Issue: 19 August 2020
Expiry Date: 31 December 2020

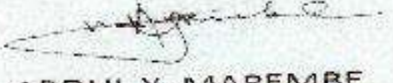
Taxpayer Name: **BANNY COMPANY (T) LIMITED**
Trading Name:
Taxpayer Identification Number: **122-781-437** VAT Registration Number: **40-023511-Y**
Company Registration Number: **104271**

Business Premises located at: Plot Number -; Block Number -; Street **LEVOLOSI STAND KUBWA**

This is to certify that the above registered Taxpayer has complied with the tax laws and has been granted Tax Clearance Certificate with respect to the following business(es):

1. Other personal service activities n.e.c.
2. COMPUTER SERVICES
- 3.

This certificate should be tendered in its original form and it is valid only if it is embossed with the Official Seal.


ABDUL Y. MAPEMBE
AG. COMMISSIONER FOR DOMESTIC REVENUE
19 August 2020

Disclaimer: This Tax Clearance Certificate shall not preclude the Commissioner General from demanding and recovering taxes established after issuance of this Certificate.

This Certificate is issued free of charge

ORIGINAL

THE UNITED REPUBLIC OF TANZANIA
MINISTRY OF FINANCE AND PLANNING

GOVERNMENT PROCUREMENT SERVICES AGENCY 0036286
Agreement No.

FRAMEWORK AGREEMENT FOR SUPPLY OF COMMON USE ITEMS AND SERVICES
(Made under Regulation 137(3) of Public Procurement Regulations, 2013 as amended)

SUPPLY, INSTALLATION AND COMMISSIONING OF ICT EQUIPMENT AND CONSUMABLES

Tender for: **ALL PROCURING ENTITIES** (Hereinafter referred to as the Employer)

To: **ALL PROCURING ENTITIES** (Hereinafter referred to as the Employer)

(The undersigned heretofore referred to as the Employer/Service Provider hereby undertakes to supply Common Use Items and Services described and scheduled hereafter in accordance with the terms and conditions set out below in the schedule of items items attached.)

Dated this **1st** day of **JULY** 20**19**

Witness Name: **JAMOB JUSTINE** Supplier M/s: **BANNY COMPANY TZ LTD**
Signature:  P.O. Box: **20669** P.O. Box: **22429**
DAR ES SALAAM **DAR ES SALAAM**

Name of Signatory: **SABAN ABASS MUMBA**
Signature: 
Title: **MANAGING DIRECTOR**

The above tender is accepted by me on behalf of the Government of Tanzania.

Witness Name: **ALLEN C. KASAMAYI** The Agency Name: **DR. GERALDINE A. RASHIDI**
Signature:  Signature: 
Title: **HEAD OF LEGAL UNIT** Title: **CHIEF EXECUTIVE OFFICER - GPSA**
Dated this **1st** day of **JULY** 20**19**

CHIEF EXECUTIVE OFFICER
GOVERNMENT PROCUREMENT SERVICES AGENCY
P. O. Box 22429, DAR ES SALAAM

JAMHURI YA MUUNGANO WA TANZANIA
2019001365059
LESENI YA BIASHARA **BID 94721**
B 3540387

(Imetolewa chini ya Sheria ya Leseni za Biashara N. 25 ya Mwaka 1972 marekebisho ya mwaka 1989 na masharti yaliyo nyuma)

*Pata isiyotakiwa:

1. Ofisi iliyotolewa **MANISPAA-ILALA**
2. Namba ya Leseni wa mapato **122-781-437**
3. Leseni iliyotolewa kwa **BANNY COMPANY (T) LIMITED**
COMPUTER & ACCESSORIES
kuendesha biashara ya **ILALA** Mtaa **SAMORA**
katika Wilaya/Kanda ya **ILALA** Mtaa **SAMORA**
4. Ni ya Shina Tawi* **PLT 43/52**
Ada Sh. **200,000/-** Namba ya Stakabadhi **429580**
ya tarehe **25/8/2020**
5. Mpya maendelezo* muda wa Leseni Na **MPYA**
ya tarehe **24/8/2021**

(u) Muda wa leseni hii unafika 30 Juni 20**21**

Tarehe **28/8/2020** **29/8/2021**
0755049955 Sahihi na Mahuri wa Mtaaji Lesenti
GPSA

OUR CONTACTS

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